

HIGHLIGHTS OF THE DAY

Market summary

	VNINDEX	HNXINDEX
Close	977.17	107.11
Change (%)	-1.22%	-0.70%
Volume (mn)	150.02	28.45
Value (VNDbn)	3260.00	369.00
Gainers	108	53
Losers	190	102
Unchanged	83	223

The market saw a drop with liquidity increasing to the average level of 2019. Foreign investors were net buyers and market breadth was negative.

On the HSX, some large-cap stocks such as VNM(+0.2%) SAB(+0.8%) VJC(+0.1%) HDB(+3.2%) BID(+2.2%) advanced at the end of the session, and 3 VIC(-0.1%) VHM(-2.5%) VRE(-2.7%) recovered strongly, which significantly helped to narrow the declining momentum in the market. VN30 basket had 5 winners and 19 losers. HNX saw similar situation although it was not affected by VIC because losers prevailed in both capitalization and quantity.

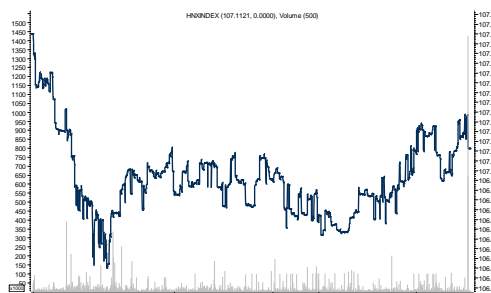
VNINDEX Intraday



Regarding sector movements, fishery group had more positive movements than the general market with many winners such as ACL, AGF, CMX, FMC, VHC... HVN rose 2.5% after the information of being approved to change its listing exchange to HoSE.

On the Derivative stock market, the futures were strongly differentiated. VN30F1904 and VN30F1009 gained while the other two contracts fell less strongly than VN30. The average distance between these contracts with VN30 Index continued to be narrowed, lower from 2.36 to 14.76 points.

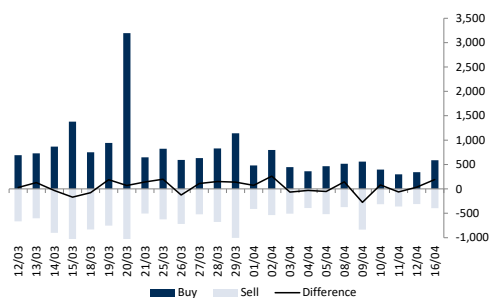
HNXINDEX Intraday



Liquidity in the banking system was less abundant in the trading week from April 08 to April 12, with interbank interest rates inching up for all terms, and SBV net injection into the market. Specifically, by the end of April 12 trading session, the overnight term, 1-week term, and 2-week term rates closed at 4.033% (+0.216% wow); 4.067% (+0.184%); and 4.1% (+0.217%) respectively.

In open market operations (OMOs), only bill selling was operated with a bid-winning volume of VND10,200 billion out of VND13 trillion offered. In Reverse Repos, the SBV regularly offered VND1,000 billion/session, but there was no bid-winning volume while there was VND196 billion matured on this channel. Thus, this week, there was no outstanding volume in OMOs, ending 6-month of consecutive net-injection into the system of SBV. At the end of the week, the SBV net injected VND6.6 trillion.

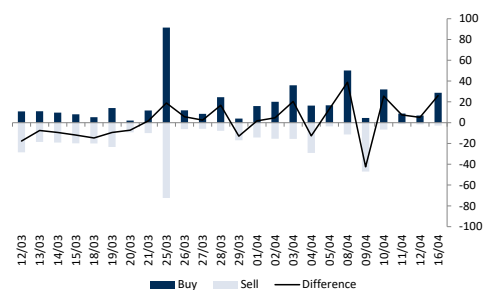
Foreigners' transaction on HSX (VNDbn)



In the primary bond market, the total bid-winning volume of the State Treasury in this week was VND1,800 billion, the winning ratio reached 60%. Deposit terms of 10, 15 and 30 years had winning interest rates unchanged compared to the previous session.

In the foreign currency market from April 8 to April 12, the central exchange rate was adjusted sharply by SBV through the sessions, however, by the end of April 12, the central exchange rate was listed at VND 22,996/USD, 8 dong more than that in the previous week. The interbank and unofficial rates continued to fluctuate slightly last week with trading volume of about VND 23,200/USD, unchanged from the previous week.

Foreigners' transaction on HNX (VNDbn)



Domestic petrol prices were still under the pressure of going up in the adjustment on April 17. According to the data by the Ministry of Industry and Trade, the average price of finished petrol in Singapore market in this cycle with RON 92 is USD77.42 per barrel (pbr), RON 95 is nearly USD79.05 pbr, up 3-4% compared to the previous calculation period.

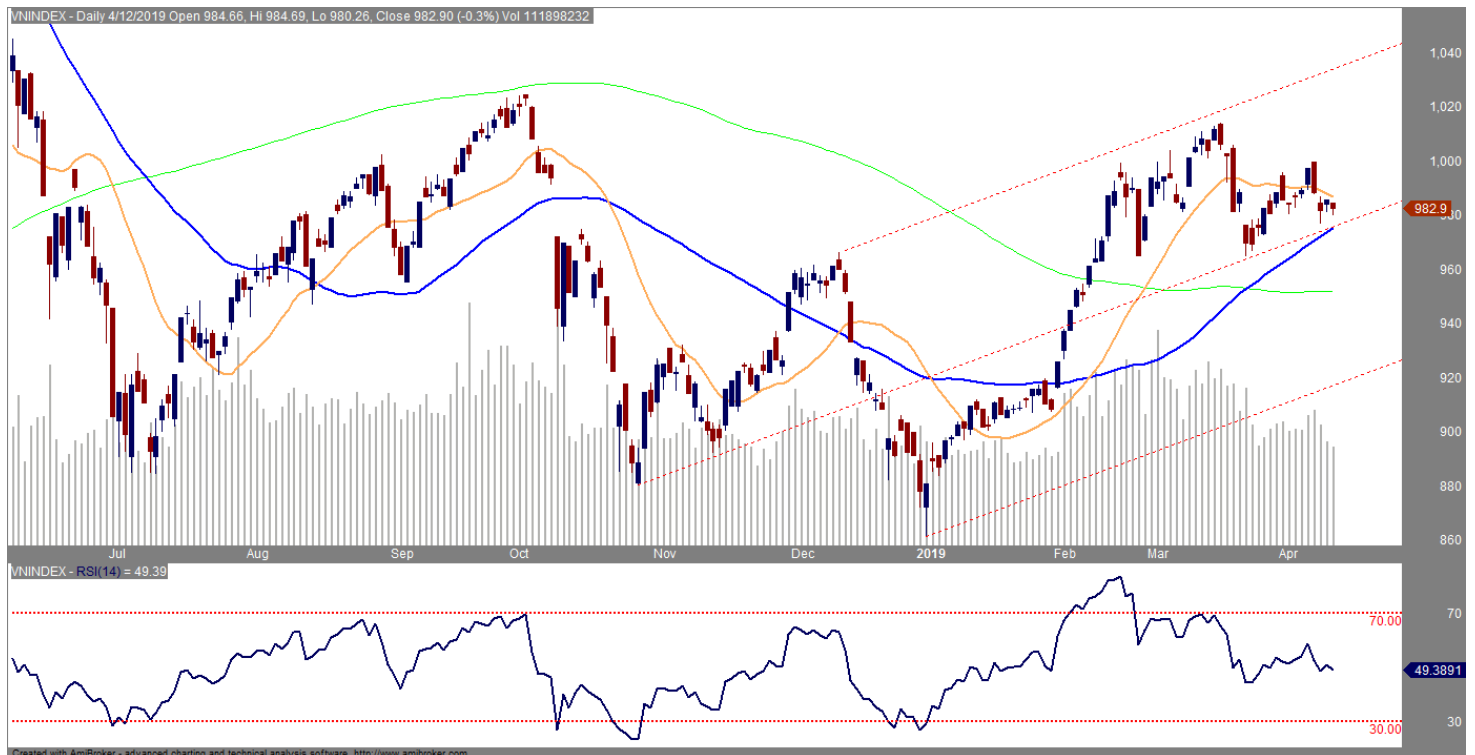
Thus, if managing agencies do not change the spending volume of the stabilization fund, petrol prices can climb VND200 – 300 per liter. In contrast, if managing agencies continue to spend more, petrol prices may remain unchanged. However, the plunge in Vietnam Petrol Stabilization Fund in the last three months has considerably affected the regulatory ability of the Government. As for April 2, Petrolimex report said the Petrol Stabilization Fund tumbled up to 99.5% against early 2019 and the potential room for the fund usage is not much.

As a result, the inflation pressure on CPI in April is tremendous as the electricity prices and two times of petrol price hikes (if necessary on April 17) will be accumulated in this month. In addition, pork prices tend to rebound when the African fever swine has been controlled. We estimate that CPI in April will gain about 0.8 – 1%.

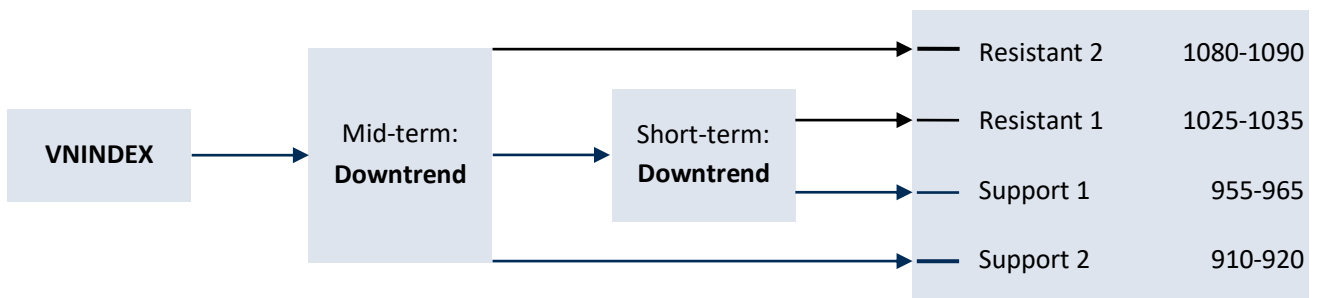
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INVESTMENT VIEWPOINTS AND STRATEGIES

VNINDEX



Market Trend



Investment Viewpoint

The decision to detain Pham Nhat Vu adversely affected the market in the first half of today trading session, despite positive moves in the world stock markets. However, the divergence has returned in the afternoon session as the large cap stocks like VNM BID SAB HDB... were not included in the sell-off at early session. The main indices showed obvious reactions at short-term technical support thresholds with liquidity increasing rapidly.

Thus, the risk of a plunge as mentioned in the previous notes has happened, but the rebound of the market at the closing session helped the market to regain its balance soon. Investors with high risk tolerance can re-open some short-term positions with better-than-average stocks in the diverging market, but should be cautious and prepare backup risk management plans if the VIC performance becomes worse.

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INVESTMENT PORTFOLIO RECOMMENDATIONS

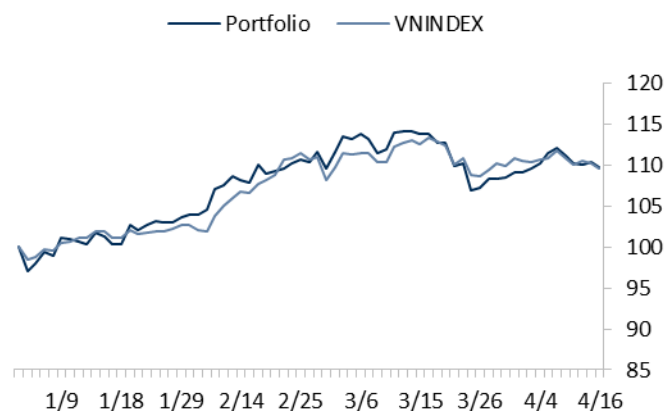
Investment Note

(1) The portfolio for mid-term investment (3-month at least) or may be flexible depending on the market movement.

(2) Profit taking threshold is +30% and cutting loss level is -15%.

(3) The fixed proportion of stocks in the portfolio is 100% (the proportion of each stock is equal) to make a comparison with VNINDEX. Investors should consider the general market trend to have a good proportion allocation and risk management.

Portfolio's performance vs VNINDEX



Stocks	Date of recommendation	Closing price	Daily returns	Accumulative returns	Main investment catalysts
PNJ	22/03/2019	98.7	-0.9%	-1.8%	<ul style="list-style-type: none"> Jewelry retail sales has witnessed a high growth as the number and value of the purchase orders increased. In 2018, PNJ jewelry retail sales surged 41%, supported by the estimated increase of 34% in the number of transactions and 5% gain in the average purchase value. Given the advantage of the available customer base, the segment of watches and accessories of PNJ is strong enough to be successful as the watch market in Vietnam has no large distribution enterprise despite gaining high value. Watches are expected to account for 5% of total revenue gained from PNJ contracts in 2022. The negative operating cash flow of PNJ in the previous years is resulted from the store system expansion, and the inventory increase. It is expected that PNJ will have a positive operating cash flow from 2019.
BMP	05/03/2019	49.2	1.0%	-7.3%	<ul style="list-style-type: none"> The current price of BMP stocks is quite attractive as BMP is the leading company in plastic pipe industry, with healthy financial status, sales policy with the most attractive 15% discount on the market, and stable dividend payment history. After two consecutive years of decreasing profit, BMP profit is expected to rebound in 2019 thanks to a slight increase in production (+6%) and profit margin (+0.6%) given that the prices of PVC compound manufacturing input materials are lower than the 2018 average. Besides, the direct competitor HSG no longer has many promotion policies as before due to its own difficulties. Export potential to Thailand and the support of managing shareholder Nawa Plastic is a favorable factor for long-term

					prospects of BMP business operation.
TCB	03/04/2019	24.55	-1.4%	-7.7%	<ul style="list-style-type: none"> ▪ Operating effectiveness has been continuously improved, which helped the bank to be ranked at the top group in 2018. TCB achieved this success thanks to the strategic value chain of Vingroup - Masan - Vietnam Airlines ecosystem combined with the economic growth oriented by export, consumption and real estate investment. ▪ The bank is currently the pioneer in some core business segments: Market share ranking No.1 in mortgage loans; advisory and brokerage involved in corporate bonds; bancassurance fee; ranking at the top in transaction banking growth. Effective operating model and dynamic BOM are the premise for the current result. ▪ Strong capital base, guaranteed asset quality and the viable strategy are the foundation for TCB to keep its growth momentum in 2019.
KBC	23/01/2019	14.9	-0.3%	7.2%	<ul style="list-style-type: none"> ▪ FDI from Korea, Taiwan, and Japan – mainly absorbed by industrial plants has been rising sharply thanks to the shift of factories' location from China to Vietnam. ▪ The demand for industrial land lease in KBC strongly increased in 2018-2019. In 2019, the area for lease is forecast to be 120 ha (+14% yoy), in which there is 70 ha of Quang Chau Industrial Plant and 30 ha of Nam Son Hap Linh Industrial Plant. ▪ Gross profit margin still stays high – with the average of 58% in 2018-2019. ▪ Phuc Ninh Urban Area Project may gain VND1,000 billion of revenue 2019. Profit margin may reach 75%. ▪ Lower the number of long-term loans. Loan/equity ratio is 28%. ▪ Industrial plant projects of affiliated companies in Hue, Da Nang will be the attractive point to investors in the long-term after Northern industrial plants run out of land source in the next 2-3 years.
MBB	18/12/2018	21.5	-1.8%	4.6%	<ul style="list-style-type: none"> ▪ NOII to continue gaining traction in 2019. The current strong NFI from insurance services was mainly driven by the non-life segment through Military Insurance Corporation (MIC). ▪ A strong CASA ratio and increasing retail book (ex MCredit) are drivers for continuous NIM expansion. We believe NIM has headroom to expand from its current high level of 4.5%, given the CASA ratio will remain at a high level and the loan yield gap between ACB and MBB has been closing since 2014. Though funding costs could inch up related to valuable papers issuance in 2019F, we expect it to still be managed below 4% due to its current strong CASA ratio.

					<ul style="list-style-type: none"> ▪ MCredit is still finding its feet but funding advantage increases odds of success. We believe MCredit can triple its loan book in 2018 from a low base, contributing ~1.8% to the consolidated book. Half of MCredit's current funding comes from Shinsei and thus provides significant flexibility in chasing market share in the key cash loan market.
DXG	15/11/2018	22.2	-1.3%	-10.7%	<ul style="list-style-type: none"> ▪ The close-loop business model creates competitive advantage and solid fundamental for DXG. The effectiveness of brokerage sector strongly supports project development sector and generates stable cashflows. ▪ The current landbank is sufficient for the next five years of development. The right product segment orientation gives DXG opportunities. ▪ Profits from LDG's projects might generate extraordinary profit for DXG.
REE	11/10/2018	31.65	-0.5%	-3.2%	<ul style="list-style-type: none"> ▪ In 2019, profit will likely increase by 9%-10% due to the dramatic rebound of electromechanical segment (58%) compared to the low basic level in 2018. This is achieved thanks to REE provisions, the positive growth of 37% in office for lease segment, and successful operation of E-town Central. ▪ Profit growth in the long term is maintained thanks to new M&A deals (in electricity and real estate segment). ▪ With expected EPS in 2018 at VND5,500/share, REE is comparatively low with ROE reaching 18,6%.
FPT	6/9/2018	47.9	-0.6%	11.1%	<ul style="list-style-type: none"> ▪ Software processing which is the main force of software development segment has been thriving in most of the key markets - Japan, United States, Asia Pacific, European. ▪ The acquisition of Intellinet in the U.S allows FPT to provide strategic package IT services to customers, especially in digital transformation projects. ▪ FPT profit is forecast to maintain growth rate at over 20% until 2020. With the forecast EPS in 2018 of VND3,500/share, FPT shares are traded at attractive P/E.
GMD	22/8/2018	26	0.0%	7.4%	<ul style="list-style-type: none"> ▪ Potential business growth is the key driver for the bounce back of stocks, combining with the divestment of real estate projects or information about VIG divestment at the company. ▪ Increase of expected return; attractive long-term valuation. The operation of Nam Dinh Vu Phase 1 project will be the driving force for revenue growth in 2019-2020. The project has increased GMD's handling capacity from 1,250,000 teus to 2,000,000 teus, a rise by 60%. According to the plan, the occupancy rate for 2019 is 80% and 100% in 2020. ▪ Logistic profit will grow with a support from CJ Logistics.

With the deeper involvement of CJ Logistic, the management expects to bring better growth motivations for the logistics sector.

PVS	15/8/2018	23.2	-0.4%	34.9%
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- Stock price has started to recover after a dramatic and prolonged decline.
- The price is still low compared to the potential for recovery and growth as the major projects of the oil and gas industry has officially kicked off such as Block B - O Mon, Su Tu Trang phase 2, petrochemical complex Long Son.
- In case that oil price rallies and stays at over USD60/barrel, higher than the average breakeven point of Vietnam at about USD55/barrel, the launch of these projects is only a matter of time.

MONEY FLOW TRACKING AND RIGHTS EXERCISE

Sector Performance in the day

Top 5 best performers	Change	Major stocks in sector
Conventional Electricity	1.70%	NT2 PPC VSH CHP...
Paper	1.40%	DHC VID HAP CAP...
Logistics	0.70%	GMD PHP DVP VSC...
Coal	0.70%	NBC TVD HLC TC6...
Brewers	0.70%	SAB BHN THB HAD...
Top 5 worst performers	Change	Major stocks in sector
Cement	-1.50%	HT1 BCC BTS HOM...
Electronic & Electrical Equipments	-1.60%	GEX LGC CAV PAC...
Tile & Paving Materials	-2.10%	VCS VGC CVT VIT...
Water	-2.20%	BWE CLW NBW TWD...
Forestry	-2.90%	TTF DLG GTA

Top 5 largest net buying/selling stocks by foreign investors

Ticker	Exchange	hold by foreigner	remaining room	Net buying value
VIC	HSX	6.55%	1,014,499,842	43,924,330,000
BID	HSX	3.15%	917,054,316	27,833,950,000
HDB	HSX	25.66%	42,607,095	19,099,270,000
E1VFN30	HSX	100.00%	4,717,160	15,735,773,000
PLX	HSX	11.36%	111,753,730	14,471,250,000
Ticker	Exchange	hold by foreigner	remaining room	Net selling value
NVL	HSX	3.13%	294,860,807	-5,144,260,000
PHR	HSX	54.22%	55,536,031	-5,337,450,000
SSI	HSX	59.97%	204,155,043	-5,795,370,000
VRE	HSX	31.93%	397,481,276	-7,916,120,000
FLC	HSX	4.37%	316,885,774	-11,165,630,000

Sector Performance in the week

Top 5 best performers	Change	Major stocks in sector
Fishing	6.10%	VHC ANV FMC HVG...
Cement	3.10%	HT1 BCC BTS HOM...
Paper	2.90%	DHC VID HAP CAP...
Plastics	2.50%	AAA RDP DAG HII...
Containers & Packaging	2.20%	INN SVI MCP VBC...
Top 5 worst performers	Change	Major stocks in sector
Automobiles	-2.80%	TCH SVC HHS HAX...
Electronic & Electrical Equipments	-3.00%	GEX LGC CAV PAC...
Water	-3.80%	BWE CLW NBW TWD...
Investment Services	-4.00%	SSI VCI HCM VND...
Forestry	-4.10%	TTF DLG GTA

Sector Performance in the month

Top 5 best performers	Change	Major stocks in sector
Paper	10.10%	DHC VID HAP CAP...
Plastics	9.70%	AAA RDP DAG HII...
Fishing	7.00%	VHC ANV FMC HVG...
Oil Equipment & Services	5.80%	PVS PVD PVC PVB...
Coal	4.70%	NBC TVD HLC TC6...
Top 5 worst performers	Change	Major stocks in sector
Fertiliser	-5.20%	DPM DCM BFC LAS...
Water	-6.80%	BWE CLW NBW TWD...
Tires	-7.30%	DRC CSM SRC
Electronic & Electrical Equipments	-7.50%	GEX LGC CAV PAC...
Investment Services	-8.30%	SSI VCI HCM VND...

Rights exercise in the next 5 trading days

Ticker	Exchange code	Ex-date	Record Date	Exercise Date	Events	Exercise Rate
BWA	UPCOM	17/04/2019	18/04/2019	06/05/2019	Cash dividends	VND700/share
NDX	HNX	18/04/2019	19/04/2019	29/04/2019	Cash dividends	VND1000/share
TVP	UPCOM	18/04/2019	19/04/2019	06/05/2019	Cash dividends	VND1000/share
QNS	UPCOM	18/04/2019	19/04/2019	09/05/2019	Cash dividends	VND500/share
VNX	UPCOM	18/04/2019	19/04/2019	10/05/2019	Cash dividends	VND5000/share
DRL	HSX	19/04/2019	22/04/2019	06/05/2019	Cash dividends	VND898/share
DRL	HSX	19/04/2019	22/04/2019	06/05/2019	Cash dividends	VND602/share
BDG	UPCOM	19/04/2019	22/04/2019	06/05/2019	Cash dividends	VND3500/share
SFN	HNX	19/04/2019	22/04/2019	08/05/2019	Cash dividends	VND800/share
SMB	HSX	19/04/2019	22/04/2019	10/05/2019	Cash dividends	VND2000/share
HEV	HNX	19/04/2019	22/04/2019	15/05/2019	Cash dividends	VND1100/share
HAX	HSX	19/04/2019	22/04/2019	30/05/2019	Cash dividends	VND1500/share
HSG	HSX	22/04/2019	23/04/2019		Share dividends	Ratio 100:10
NDX	HNX	22/04/2019	23/04/2019	10/05/2019	Cash dividends	VND1000/share
TDB	UPCOM	23/04/2019	24/04/2019	06/05/2019	Cash dividends	VND1500/share
VJC	HSX	23/04/2019	24/04/2019	10/05/2019	Cash dividends	VND1000/share
UEM	UPCOM	23/04/2019	24/04/2019	14/05/2019	Cash dividends	VND900/share
TNB	UPCOM	23/04/2019	24/04/2019	16/05/2019	Cash dividends	VND1000/share

(Source: HSX, HNX, KBSV)

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